

Mihir Manohar

AI Product Manager

SUMMARY +1(484)2428524 | mihir.manohar@gmail.com | New York, NY (Open to Relocate) | [LinkedIn](#) | [Portfolio](#)

AI and Product professional with 5+ years shipping products across GenAI, fintech, and SaaS. Hands-on with LLM data pipelines, prompting strategy, and AI-powered feature delivery. Track record of running full product cycles from 0→1 discovery through launch and iteration in fast-moving, resource-constrained environments.

PROFESSIONAL EXPERIENCE

GenAI Data Delivery Operations Associate, Centific | New York, NY, United States **Dec 2025 – May 2026**

- Owned end-to-end AI product lifecycle for GenAI training data pipelines, shipping ~2,500 validated samples across conversational AI, safety alignment, and multimodal use cases - operating as the product-facing bridge between operations and engineering to keep data delivery aligned with model objectives and acceptance criteria.
- Defined labeling requirements, prompt strategies, and model-readiness criteria in partnership with AI stakeholders, translating ambiguous business requirements into structured data specifications that directly shaped LLM training outcomes.
- Diagnosed and resolved LLM data quality risks by analyzing annotation patterns and surfacing edge cases, cutting mislabeled samples ~15% and shielding downstream model performance from failure
- Scaled data collection from 1 site to 5+ U.S. locations by architecting reusable collection frameworks, slashing per-site setup time and unlocking 4 new modality launches.
- Surfaced risk signals, model performance gaps, and strategic recommendations through structured weekly reports to program leadership, shaping product and resourcing decisions across active AI initiatives.

Product Manager, Klarmix LLC | New York, NY, United States **Mar 2025 – Dec 2025**

- Shipped a unified analytics dashboard end-to-end with engineering and design, cutting SMB customer data retrieval time 30% and 2x'ing daily active usage within the first launch cycle.
- Ran 40+ customer discovery interviews across SMB retail, logistics, and services, synthesizing insights into crisp problem statements that shaped the product roadmap and unblocked 4 major pivots.
- Owned the full product lifecycle across a multi-product suite, from 0→1 discovery through weekly release cycles, making sharp prioritization calls across competing workstreams in a resource-constrained startup environment.
- Improved engagement time 2.3x and cut task abandonment 28% by running A/B tests on key workflows and dashboard layouts, building repeatable experimentation playbooks that scaled across the team.
- Reduced infrastructure duplication by 30% and accelerated delivery across the suite by spearheading 3 third-party API integrations (Stripe, Google Sheets, Star Micronics) and designing two reusable workflows with engineering.

Strategy Associate, Citizens Commercial Bank (Contract) | New York, NY, United States **Sep 2024 - Feb 2025**

- Uncovered \$10M+ in potential revenue by developing GTM roadmaps grounded in CB Insights market intelligence and cross-functional insights, accelerating strategic planning timelines by 20%.
- Built ROI models and presented business cases to 4+ cross-functional teams, accelerating partner onboarding by 30% and aligning commercial strategy with financial discipline.
- Shortlisted 2 high-ROI partnerships with 28% stronger projected returns and a 12% reduction in transaction costs through margin analysis and vendor benchmarking across ACH, RTP, and Open Banking rails

Product Manager, Yabx | Remote, The Hague, Netherlands **Sep 2023 - Aug 2024**

- Increased loan application completion by 12% and cut default-risk exposure by 15% by analyzing user behavior data to identify friction points and rewriting product requirements around the findings.
- Cut drop-offs by 9% and improved loan-journey time by 10% by running A/B experiments on application flows and validating releases against acceptance criteria before shipping.
- Drove a 12% rise in new applications and 8% increase in repeat usage by enhancing PRDs with Amplitude behavioral segmentation, enabling tightly targeted feature launches.
- Increased conversion by 18% and delivered an on-time info-doc rollout by synthesizing Google Analytics and Amplitude data into stakeholder-ready insights that shaped the redesigned loan flow.

EDUCATION

New York University - MS, Engineering Management (Product and Strategy) **2025**

The Pennsylvania State University - BS, Information Science and Risk Analytics (Application and Integration Track) **2019**

PROJECTS

RolesRadar (Autonomous Job Search AI Agent) – Claude/Gemini + n8n (May 2026–Present)

- Built multi-step workflow logic that scrapes live job listings, filters by role type, seniority, and KPIs, and generates behavioral segmentation insights across posting patterns and market trends.
- Designed and shipped an agentic workflow using n8n, Claude API, and Apify, automating end-to-end job market research across LinkedIn and YC Work at a Startup; cutting per-application research and analysis time ~60%.
- Defined success metrics and monitored agent performance iteratively, running experiments on prompt strategies and workflow configurations to improve output quality and relevance, applying the same A/B testing and KPI measurement discipline used in product roles.
- Integrated Claude API for intelligent output generation and Apify actors for structured data extraction, designing the system architecture end-to-end without engineering support.

SKILLS

Product Roadmapping & Storytelling : Product Roadmapping, PRD Writing, 0→1 Discovery, User Story Development, Acceptance Criteria, Backlog Prioritization, A/B Testing, Lean Methodology, Agile/Scrum, KPI Reporting

AI/Data : Prompt Engineering, LLM Data Pipelines, Annotation Quality, Hugging Face, OpenAI API, Python, SQL, Amplitude, Mixpanel, Google Analytics, Claude Cowork, Claude Code

Tools & Platforms : Jira, Linear, Notion, Confluence, Figma, FigJam, Miro, Stripe, Firebase, n8n, Zapier, ServiceNow, Salesforce

GTM : ROI Modeling, Market Entry Strategy, Vendor Evaluation, Pilot Design, CB Insights

CERTIFICATIONS

Certified Scrum Product Owner – CSPO, McKinsey Forward Fellowship Program – McKinsey & Company

INVOLVEMENT

VP Consulting Engagements & Finance, NYU Consulting Club **May 2023 - May 2025**

Led 10+ pro-bono consulting engagements for startups, managing teams of 6 consultants to deliver C-suite market entry strategies that drove 20% client growth. Ran storytelling and PowerPoint workshops that boosted cohort presentation outcomes by 25%.